



PriorityCareSolutions™

A Unique Catastrophic Management Solution for
the Workers' Compensation industry that will
drive cost savings of 20 - 40%



PriorityCareSolutions.com

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“ We are pleased to offer a fresh, pro-active approach to catastrophic case management. Our unique model ensures the injured worker gets the right care, services and products to promote recovery while controlling costs.—Bob Smith, CEO ”

INDUSTRY CHALLENGES

OUR CATASTROPHIC MANAGEMENT SOLUTION

Payors spend annually \$58.3 billion in benefit payments under Workers' Compensation.* While catastrophic claims only represent 1% of all Workers' Compensation losses, they account for **20% or \$11.6 Billion** of the overall spend. In spite of the financial exposure, the industry strategy for case management is typically applied post-accident.

Priority Care Solutions has worked side-by-side with the Payor community to develop a comprehensive catastrophic model that resolves the industry pain points.

INDUSTRY CHALLENGES

- Coordinating services through multiple vendors
- Lack of communication & fragmented service delivery
 - Lack of savings and administrative burden
- Develop cost estimates and reserve accuracy

PCS SOLUTIONS

- Single point of contact
- In-house staffing model ensures seamless communication
- National multi-line network with negotiated rates
- Case assessment and full transparency

We partner with our clients to develop a pre accident strategy to manage medically complex or catastrophic losses to drive the best possible outcome for the injured worker. Together we guide and provide clients with a catastrophic service model that enhances service integration, eases administrative burden and reduces medical expense 20% to 40% below retail rates. Our unique program includes the selection of regional service providers to ensure timely intervention and cost management of high dollar exposure losses at the pre and post excess and reinsurance retention levels. This model has proven to save costs and improve patient care.

Case Studies	Estimated Proposed Costs	PCS Costs	PCS Model Savings
Multiple Trauma	\$86,000	\$21,600	\$64,400
Bilateral Leg Amputation	\$853,121	\$561,411	\$291,710
Gunshot Injury to Spine	\$75,142	\$48,827	\$26,315 P/M



* U.S. Social Security Administration, Office of Retirement & Disability Policy, "Annual Statistical Supplement 2011" (Released February 2012)



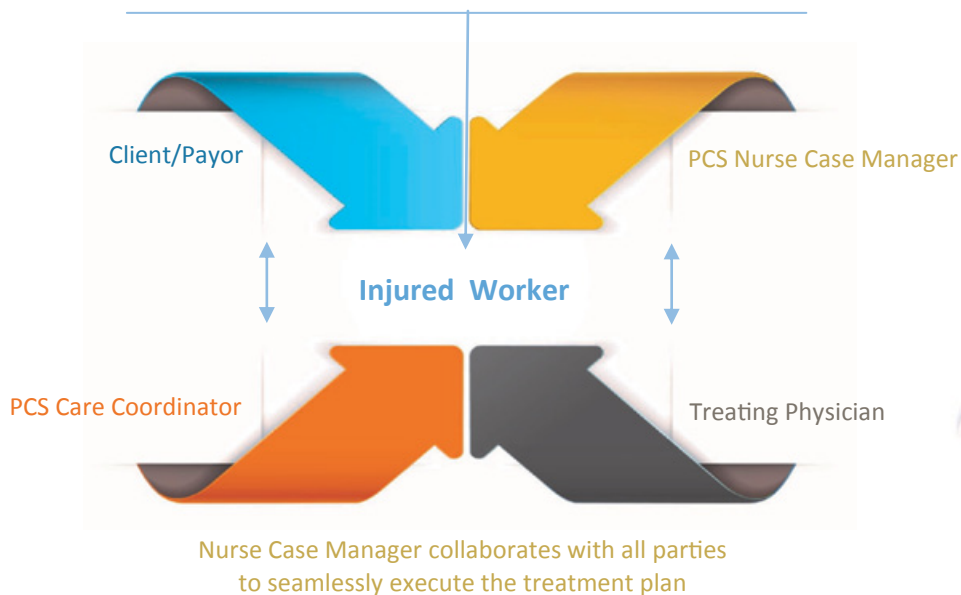
OUR FULLY INTEGRATED SERVICE APPROACH

Our innovative business model dedicates a local Catastrophic Nurse Case Manager (NCM) to each case to conduct an assessment and recommend a plan of action to the Payor. All recommendations are presented to the client/Payor for authorization prior to execution of services through our care

coordination team. This consultative and pro-active approach provides the optimum strategy for all parties involved, ensures timely intervention and cost management of high dollar exposure losses, and applies a best-practice approach for excess and reinsurance claim management.

- All services are preauthorized with transparency in price quotes
- Services are national in scope using regional providers with local knowledge and expertise
- Service offering includes integration of seven supporting products to execute plan of action using a single platform
- Catastrophic NCM is supported internally by a care coordination team to execute the plan of action
- Skill set is aligned and services are rendered sequentially without fragmentation
- Integration of services using a single platform provides a comprehensive view of costs and savings

Catastrophic Business Model



PriorityCareSolutions.com

ABOUT PRIORITY CARE SOLUTIONS, LLC

NATIONAL SPECIALTY MANAGED CARE SERVICES & NETWORK



Priority Care Solutions, LLC, based in Tampa, Florida, is a privately held national specialty managed care services and network provider for the Workers' Compensation industry. We were founded by an executive leadership team possessing an average of 20 years' experience in all aspects of the Workers' Compensation industry. This background provides invaluable insight in understanding the needs of our clients and delivering innovative, cost-effective solutions. We are motivated by our clients' desire for continual program improvement. Our client base is comprised of carriers, third party administrators, self-insured employers, government agencies and managed care organizations.

PriorityPoint™

Patient-centered, coordinated and seamless care transitions. From prospective sub-acute facility placement to custom equipment and home care needs, our care transition product improves care quality as your injured worker transitions between treatment environments.

PriorityHomeHealth™

High quality home health and skilled nursing network partners ensure injured workers receive patient-centered and appropriate care.

PriorityDME™

Our national network of credentialed durable medical equipment and supply vendors offers prompt delivery, convenience and significant savings below fee schedule.

PriorityTransportation™ & Translation

Excellent customer service and advanced processes ensure the highest level of trip success and interpretation services.

PriorityDiagnostics™

Our national network of credentialed diagnostic imaging providers ensures prompt scheduling, quality services and substantial cost savings.

PriorityModifications™

Highly skilled accessibility specialists and contractors with specialized training provide successful home, vehicle and workspace modifications.

PriorityPharma™

A comprehensive and unique pharmacy benefit management solution for workers' compensation payers.